

## Company Mission to Estonia 2017

### Bilateral Meetings with Estonian companies

Tallinn, 25<sup>th</sup>-26<sup>th</sup> October 2017

### Pre-Registration Form

(da compilare in inglese e restituire a [internazionalizzazione@pn.camcom.it](mailto:internazionalizzazione@pn.camcom.it)  
entro il 28 luglio 2017)

#### Company Info

<b>Company:</b> ZAGO
<b>Street:</b> VIA LUIGI EINAUDI 18
<b>ZIP Code:</b> 33080
<b>Town:</b> PRATA DI PORDENONE (PN)
<b>Country:</b> ITALY
<b>Website:</b> <a href="http://www.zago.it">www.zago.it</a> ; <a href="http://www.zagoagricola.it">www.zagoagricola.it</a>
<b>Sector of activity:</b> Beverage: Craft beers, cakes made with beer and Prosecco
<b>Company Description:</b> We are located in Friuli, north east part of Italy, 1 hour by car from Venice. The same family owns two different companies: Zago srl, that has a story of 40 years in the craft beers with natural re-fermentation in the bottle and Zago Agricola which is quite new, only 6 years in the Prosecco market, but the owner come from 5 generations of wine producers.

#### Contact Person

<b>Title:</b> Mr / Ms Mr.
<b>First Name:</b> Aldo
<b>Last Name:</b> De Fiorido
<b>Position:</b> Sales Manager
<b>Personal company e-mail:</b> <a href="mailto:commerciale@zago.it">commerciale@zago.it</a>
<b>Mobile phone during the mission:</b> +39 3484020071
<b>Telephone:</b> +39 0434 621583

## Collaboration Profile

### Internacional experience

Exportation to other countries	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
If YES which countries?	Europe, USA, Japan
%	
Are you present in the Estonian market? Where?	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>

### Your products

Annual capacity of production	
Range of products	High <input checked="" type="checkbox"/> Medium <input checked="" type="checkbox"/> Low <input type="checkbox"/> Distributor trade mark <input type="checkbox"/>

### What we offer:

Italian Craft beers, not pasteurized, brewed with our own raw materials with a long production process, some of them without any expire date, but with a yearly evolution.  
Prosecco Doc, 3 different kinds of Prosecco multi awards winner, with a very nice packaging and a even better quality inside. Also a Prosecco re-fermented in the bottle, as they used to do the Italian farmers more than 100 years ago, perfect to be paired with different dishes and with a very distinctive taste.

### What are we looking for:

We are looking for importers and distributors that want to break the market by offering beautiful packaging and real quality products to their customers, so nice to see them and so satisfying when you try them. Unique sensorial experience.

### Cooperation Interests

<input type="checkbox"/> Research & Development	<input type="checkbox"/> Manufacturing service
<input type="checkbox"/> Know-How exchange	<input type="checkbox"/> Partnership for international development projects
<input type="checkbox"/> Sales	<input type="checkbox"/> Purchase
<input type="checkbox"/> Sales and Service Partner	<input type="checkbox"/> Joint Venture

Date 10/07/2017

Signature



ZAGO  
ZAGO & S.p.A. - PORDENONE