

**Dear Entrepreneurs and other interested parties for Japanese public tenders,**

Please find attached our digest of tenders published by Japanese government organisations during the past week and which we think are suitable business opportunities for European SMEs.

The Digest lists WTO tenders, open to companies with supplier classification C and/or D, which is the most common for SMEs. It also lists Requests for Comments and Requests for Submission of Materials (Prior Information Notice), which is the phase before an actual tender notice is published. Also included are WTO tender calls issued by Tokyo Metropolitan government.

WTO tenders for goods and services are tenders with a value of at least €90,000 if they are published by national government organisations. In case of regional procurement by prefectures and designated cities, the minimum value is at least €192,000. For construction, architecture, engineering and design related WTO tenders minimum values are much higher. For more information about thresholds, go to <https://goo.gl/EeHVD7>.

If you wish to have more information about a particular tender, you have the following options:

- Find the tender on JETRO Website, or the procuring organisation,
- Get in touch directly with the procuring organisation by calling the contact-point listed in the Digest,
- Get in touch with us and let us make the inquiry.

Please note that this digest is limited to summaries of tender notices posted by national government organisations and their affiliated institutions, 47 prefectures and 20 designated cities.

Kind Regards,  
Enterprise Europe Network-Japan