

## **COMPANY PROFILE**

| Name of the company:  | SSI SCHAEFER SIA   |
|---|--|
| Address:  | Cesvaines street 13, Riga, LV-1073   |
| ridicos.  | Gesvanies street 13, 14ga, 11v 1073  |
| Website:  | www.ssi-schaefer.com/en-lv   |
| Representative of the company:  | Eduards Vinogradovs  |
| Languages spoken:   |  |
| Position:   | Sales Engineer   |
| Phone:  | +371 67549839  |
| E-mail:   | info.lv@ssi-schaefer.com   |
| Year Established:   |  |
| NACE code   | 4674, 4399, NACE2 46.14  |
|   |  |
| Number of employees (2022):   |  |
| Turnover (EUR, 2021)  |  |
| Export turnover (%)   |  |
| Detailed description of the company,                                    | - Solutions for manual warehousing operation   |
| information about main products and                                     | (shelving systems, racking systems, containers),   |
| services  | manual picking solutions   |
|   | - Solutions for semi-automated warehousing –   |
|   | dynamic systems, channel storage, vertical storage lift  |
|   | SSI LOGIMAT, mobile racking, AGV solutions,  |
|   | picking solutions  |
|   | - Automated solutions: miniload systems as storage   |
|   | devices and shuttles, high-bay warehouse with  |
|   | storage machines and shuttles, automated handling  |
|   | systems  |
|   | - Main market sectors: industry & retail & e-commerce  |
| Ad anteres and Tone actions   | & logistics & pharmacy   |
| Advantages and Innovations What is appoint about your products (corrigo | - We offer integrated planning approach that includes everything from simulation and project design to |
| What is special about your products/service, competitive edge, etc.     | the complete project. Innovative approach with   |
| compensive edge, etc.   | targeted quality management.   |
|   | - Perfect WMS system solution for small and  |
|   | medium size companies. It supports customers in  |
|   | terms of storage, retrieval and picking, and   |
|   | optimizes the flow of goods.   |
| Type of Partnership Considered (potential                               | - Long term partnership partners   |
| partner description, concrete companies)                                |  |
| 1 , 1 , 1 , 1 , 1 , 1 , 1 , 1 , 1 , 1 ,                                 | - Companies seeing warehouse automatization  |
|   | approach   |
|   | - Potential partners are companies that see the  |
|   | development of their warehouse, the start of   |
|   | automation processes. They can be both   |
|   | manufacturers and representatives of the   |
|   | industrial sector, who see warehouse   |
|   | restructuring processes, including solutions that  |
|   | provide space savings of up to 80%, such as the  |

|  | installation of vertical storage elevators<br>LOGIMST, which is a perfect solution for<br>Baltic-scale warehouses.          |
|--|---|
| Company's offer for Estonian market    | Leading provider of products and systems for intra-<br>company material flows. Modular warehousing and<br>logistic systems. |
| Company's request from Estonian market |   |
| Visits to companies                    | Tere AS   |
|  | Liviko AS   |
|  | Valio EE  |
|  | Farmi   |
|  | Storaenso   |
|  |   |