



## Company Mission to Estonia 2017

### Bilateral Meetings with Estonian companies

Tallinn, 25<sup>th</sup>-26<sup>th</sup> October 2017

### Pre-Registration Form

(da compilare in inglese e restituire a [rossana.colombo@eurosportelloveneto.it](mailto:rossana.colombo@eurosportelloveneto.it) entro il 28 luglio 2017)

#### Company Info

<b>Company:</b> <b>de Marca</b>
<b>Street:</b> <b>Via Lorenzo Rossi 8</b>
<b>ZIP Code:</b> <b>31056</b>
<b>Town:</b> Roncade
<b>Country:</b> Italy
<b>Website:</b> <a href="http://www.demarca.it">www.demarca.it</a>
<b>Sector of activity:</b> <b>drink &amp; food 100% made in Italy</b>



**Company Description:** De Marca project was born from love for our land and her traditions mainly.

Our target is promoting knowledge and circulation of the best wine and food products of Treviso, so as they can be more easily available on the market, above all to international level. The guidelines of our job can be resumed in four, simple, words: QUALITY, SELECTION, ORIGINALITY, TRADITION.

De Marca chooses and suggests only first quality products, that reflect the traditions of our land, offering furthermore logistic assistance, always our natural bent, to all firms present on territory, growing their business.

Robe de Marca, with his "treasures", receives among his customers only and in exclusive way niche market assets, pursued with extreme care and with great attention to quality product. We can affirm with pride that "our" products are not simply Italian, but very Italian, because they sink roots in peculiarity of territory and in traditional Italian food and wine, particularly in the tradition of Treviso.

Old tastes and scents, often forgot, that by themselves tell poems.

## Contact Person

<b>Title:</b> Mr
<b>First Name:</b> Luca
<b>Last Name:</b> Crosato
<b>Position:</b> Owner
<b>Personal company e-mail:</b> <a href="mailto:luca.crosato@demarca.it">luca.crosato@demarca.it</a>
<b>Mobile phone during the mission:</b> +3934045011069
<b>Telephone:</b> +3934045011069

## Collaboration Profile

### Internacional experience

<b>Exportation to other countries</b>	<b>Yes</b> <input checked="" type="checkbox"/> <b>No</b> <input type="checkbox"/>
<b>If YES which countries?</b>	<b>England Ireland France</b>
<b>%</b>	<b>20%</b>

<b>Are you present in the Estonian market? Where?</b>	<b>Yes</b> <input type="checkbox"/> <b>No</b> <input checked="" type="checkbox"/>
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### Your products

<b>Annual capacity of production</b>	
<b>Range of products</b>	<b>High</b> <input type="checkbox"/> <b>Medium</b> <input type="checkbox"/> <b>Low</b> <input checked="" type="checkbox"/> <b>Distributor trade mark</b> <input type="checkbox"/>

#### What we offer:

We offering a dealer that can help the little, family company to show they products to the europe and help they in the marketing, logistic, transportation.

#### What are we looking for:

We are looking for show our best products to the european market

Cooperation Interests	
Research & Development	Manufacturing service
Know-How exchange	Partnership for international development projects
Sales <input checked="" type="checkbox"/>	Purchase
Sales and Service Partner <input checked="" type="checkbox"/>	Joint Venture

**Date**

**Signature**

