

Croatian companies interested in participating in the delegation
in the framework of the official visit of the Minister of Foreign and European Affairs Mr. Gordan Grlić Radman, PhD
to Estonia, 14th March 2022

Company	Representative	Web page:	Company Profile	E-solution (description up to 100 words):	Interest for B2B and B2G:
Orqa d.o.o.	Ivan Jelušić, Founder, CSO	http://www.orqafpv.com	Engineering powerhouse specialized in low latency video transport for unmanned systems used in consumer, enterprise, and defence	Low latency video transport hardware and software for visual command and control of drones and robots	We would like to meet Estonian UAV and UGV companies.
Infobip	Vedran Antunović, Business Development Manager	https://www.infobip.com/	Global leader in omnichannel engagement powering a broad range of messaging channels, tools and solutions for advanced customer engagement, authentication and security. We help our clients and partners overcome the complexity of consumer communications, grow their business, and enhance customer experience – all in a fast, secure and reliable way Quality engineering is the backbone of	Infobip helps companies like Bolt, Tele2, LUMINOR, WhatsApp, Facebook and similar to effectively identify and reach their audience and users over channels such as SMS; email, Voice, Push, WhatsApp, FB Messenger and similar. As well, we're helping them improve customer communication and satisfaction by implementing chatbots contact centre solutions and elevate customer engagement with marketing automation platforms	We would like to meet: Revolut Monese Transferwise IPF Digital Swedbank SEB LHV Startup Wise Guys Veriff XOLO

			<p>everything we do. To build great customer solutions on the edge of innovation means we hire, grow, and retain the best engineering talent across the world. Over the last 15 years, we've grown into an Engineering Powerhouse with 65+ offices in 6 continents and over 3,000 experts, aiming to change the way the world communicates.</p>		
Sedam IT d.o.o.	Riko Luša, Business Development Manager	https://www.sedamit.hr	<p>As one of the leading ICT companies in South East Europe we have been implementing and lawful interception systems for internet service providers, mobile and fixed network operators since 2009. The company is devoted to development and delivery of our own and reputable vendor ICT solutions, with an emphasis on individual approach to each client.</p> <p>Founded 2003, our expert team of over 140 professionals are ready to tackle real world challenges.</p>	<p>Our solutions are established in several verticals: telecommunications, defence, banking, utilities and enterprises. This is achieved through own developed solutions and integrations in ICT infrastructure, cyber security, law enforcement, public safety, business process management, payment processing, customer care, e-learning and omnichannel communications.</p>	<p>Looking for System integrator companies working in:</p> <ul style="list-style-type: none"> - telecommunication domain offering its services to mobile and fixed service providers (packet and voice core network implementation, routing & switching, datacentre implementation services) and interested to become value added reseller of our lawful interception product - government, utility and financial verticals as potential resellers of our payment solutions, business process management solutions

					and services and customer care.
DWIZARDS d.o.o.	Darijan Kotic, CEO	https://www.dwizards.agency/	<p>Experts in web and mobile development, experience in building complex web and ecommerce projects, as also mobile applications (iOS and Android).</p> <p>Where does the magic lie?</p> <ul style="list-style-type: none"> - In creating unique digital & web projects which will set you apart. - In creating Your own sellable identity. - Fast and with no missed deadlines. - Because You are cooperating with a professional and responsible team 	<p>We offer the very best service and knowledge in creating:</p> <ul style="list-style-type: none"> - custom built websites - ecommerce B2C / B2B solutions (web shops) which drives your online sales - booking software - food ordering software - educational software - unique mobile apps on Android and iOS 	<p>We are open for cooperation with companies from all industries or B2C and B2B segment - who potentially need our services. (mentioned above).</p>
LeverUP Consulting Adria d.o.o.	Rober Gelo, CMO		<p>A registered Salesforce Consulting Partner (one of our offices is in Tallinn), is a team of domain experts with operational and executive experience across various industries. We successfully drive Salesforce cross-cloud implementation projects and accelerate customer journeys</p>	<ul style="list-style-type: none"> - Salesforce Marketing Cloud - Pardot - Salesforce Interaction Studio - Salesforce CDP - Cross-cloud implementations 	<ul style="list-style-type: none"> - banking and financials - telecoms - manufacturing - food processing - startups