

Ukrainian-Estonian Business Forum 22nd of April 2021



ESTONIAN
CHAMBER OF COMMERCE
AND INDUSTRY

PRESENTATION OF ESTONIAN COMPANIES

Margus Ilmjärv

Estonian Chamber of Commerce and Industry

+372 604 0060

koda@koda.ee

www.koda.ee



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www.estonianexport.ee

About Estonia General Information Economy + Add Your Company

Estonian Export Directory
Discover business and investment opportunities in Estonia


Q Search for... Select Category Select Countries SEARCH


4393 Exporters 21 Categories 87 Destinations


ESTONIAN EXPORT DIRECTORY


/ Database of Estonian exporters /
/ Overview of Estonian economy /

Export Categories


Accommodation and Food
132 companies
Accommodation and Food Service Activities


Administration
405 companies
Administrative and Support Service Activities


Agriculture
304 companies
Agriculture, Forestry and Fishing


Arts and Entertainment
46 companies
Arts, Entertainment and Recreation


Construction
316 companies
Construction



estonianexport.ee

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Afterone OÜ



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Interested to find:

CNC machining tool distributors in Ukraine to distribute our AIXON products (available for sales on 2022)

AIXON stands for improved efficiency in CNC-machining

Contact:

Andres Sokk

+372 55595330 / andres.sokk@afterone.eu



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Group Logistics OÜ

Dealing with: Logistics, internet-shop (covering Baltics and Scandinavia), distribution

Interested to meet:

- sellers of the ECO products
- companies interested in logistics services (quantities from 100 kg to 21 tons)

Contact: Liidia Ivanova

- +37256823492 / info@grouplogistics.eu



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Hunt-Fish Group OÜ

Interested to find buyers of the trout, salmon and trout caviar (dealers and/or manufacturers)

Contact:

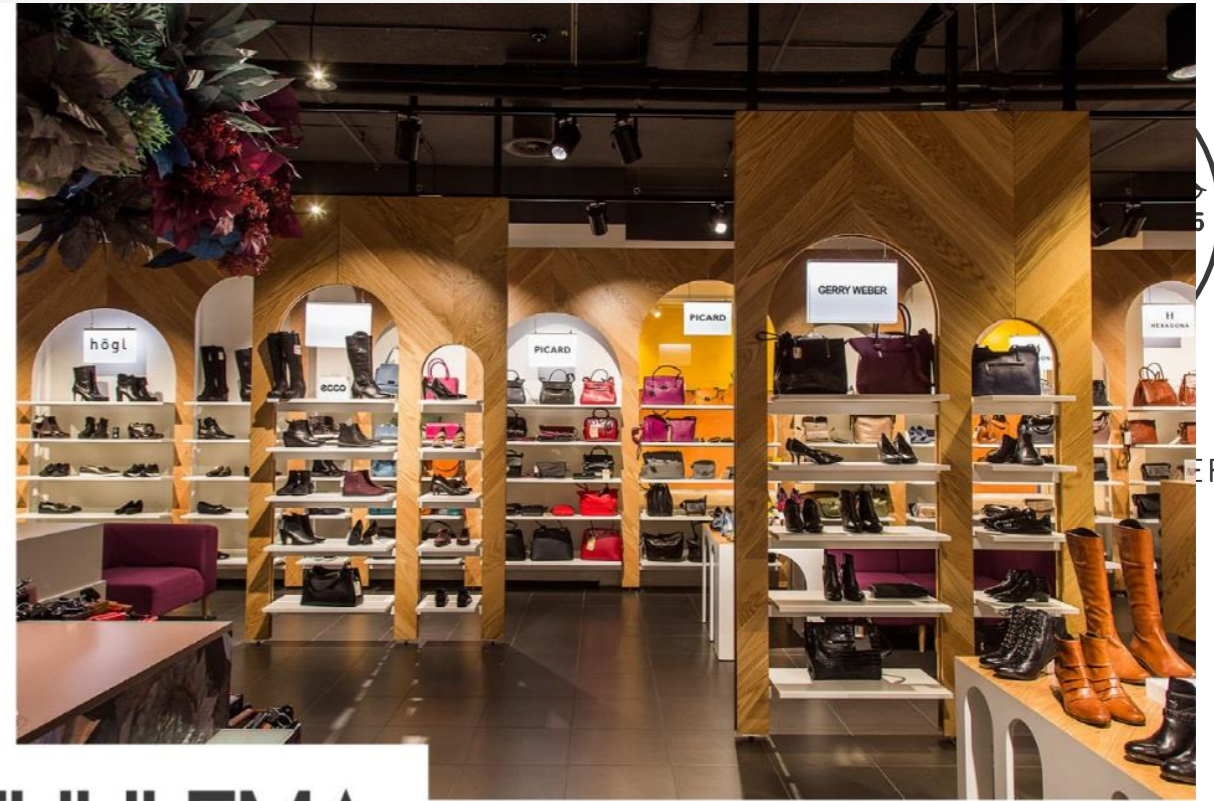
Küllli Tuka

+372 5128293

kylli@huntfish.ee



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KITMAN THULEMA



PRESENTATION SHOP FITTINGS

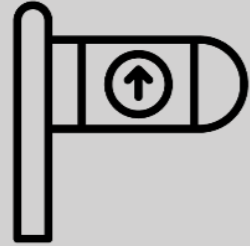
KITMAN THULEMA AS



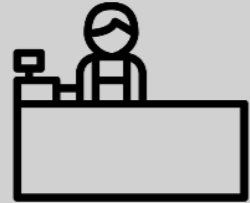
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- Established in 1936 and based 100% on Estonian capital
- Today, as a part of a large holding company NG Investeeringud (turnover 873 million euro in 2019, employing around 5000 people), Kitman Thulema has become the market leader of shop fittings and special furniture in Estonia
- Turnover in 2019 was 14,2 million euro while employing around 140 employees
- 16 000 m² of production area
- Processes about 378 km of metal tube material, 1 535 tons of sheet metal and 78 000 m² of wood plate materials
- Export to 7 countries: Finland, Sweden, Norway, Latvia, Lithuania, Russia, France
- Strategic location: ca 3 km from Tallinn airport and ca 5 km from Tallinn port

SHOP FITTINGS



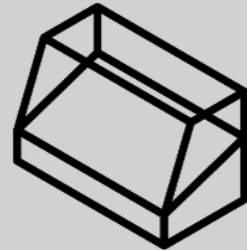
Turnstiles
& railing



Cashier
desks



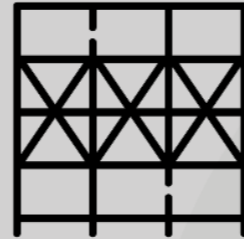
Shelving
systems



Display
cases



Containers
& baskets



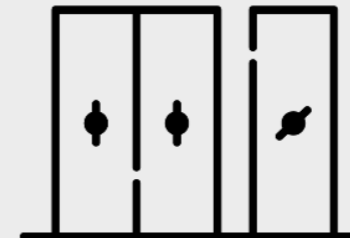
Storage shelves



Stainless
steel
furniture



Lockers



Archive shelving

VARIOUS METAL PRODUCTS



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Mail boxes

KITMAN THULEMA

WWW.KITMANTHULEMA.EE



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Kitman Thulema AS

Interested to find:

- suppliers of the cold rolled metal sheet and tubes
- workforce: welders, CNC operators, factory workers
- subcontractors for wire furniture products.

Contact:

Herki Hälvin

+372 575 70717

herki.halvin@kitmanthulema.ee



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Kull Jet OÜ

Interested to find/meet:

- Aircrafts for Sale
- Private Jet Charter

Contact:

Vladimir Palamar

v.palamar@kulljet.com

+372 556 59763



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LINKOBALT Ltd.

Dealing with freight forwarding,
transportation, logistics solutions

Interested to meet companies, who have interest
in logistics between Estonia or other EU country and Ukraine.

Contact:

Aleksei Kuznetsov

+372 517 37 22 [Aleksi.kuznetsov@linkobalt.ee](mailto:Aleksei.kuznetsov@linkobalt.ee)



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Nores Plastic Ltd

Company is dealing with recycled raw material trade.
We are sourcing materials mainly from the Baltic States,
Scandinavia and other European countries.

We are interested to meet waste recycling companies.

Contact: Riho Merila, Account manager.

Ph: +372 53 401 201, riho@nores.ee, www.nores.ee



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Org.Com.Juura OÜ

Dealing with: Legal and tax advice in Estonia, specialized in IT and Fintech law, as well as cross-border transactions.

Interested to find/meet:

- Startups
- Fintech companies
- Virtual currency exchange providers
- E-commerce companies

Contact: Alexander Dzhurynsky

+372 535 535 19 alex.dzhurynsky@outlook.com

<https://orgcomjuura.com>



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Qstep (full name: Qstep logiciel OÜ)

Qstep

logiciel d'entreprise

Dealing with:

SaaS (Software as a Service) solutions for national and global supply chain logistics particularly air cargo handling and e-commerce logistics

Interested to find/meet:

Air cargo handling companies at UA airports, new postal and logistics companies working in eCommerce logistics field

Contact: Egor Paanukoski, Chief growth officer

egor@qstep.eu | tel: +372 546 26 595 | www.qstep.eu



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SRC Group AS

Dealing with design and engineering, technical and interior refit services in maritime and offshore sectors

Interested to meet subcontractors and staffing companies in design and engineering, technical and interior refit services in maritime and offshore sectors

Contact:

Kaido Kaljulaid /+3725290090 / kaido@src.ee



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SupplierPlus Group OÜ

Dealing with trade finance, export factoring,
supply chain finance in Estonia and Ukraine

Interested to meet Import and export companies who
need to finance trade; Ukrainian companies who are
interested in factoring

Contact: Uve Poom, Uve.poom@supplierplus.com

+372 505 9808 / +38 0505 643822



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Zenith Family Office

Business support in:

- corporate and tax structuring in different jurisdictions
 - entering new markets
 - building up banking infrastructure
 - innovative financing solutions
 - asset management
- in Europe, Middle East

Interested to find/meet companies interested in:

- establishing presence in Europe and Middle East;
- raising funds and/or investments;
- traders, exporters, importers, manufacturers etc.

Contact:

Anton Gans, ag@zenith.ee

Irina Berg, ib@zenith.ee



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Vector Trade UK Ltd

Sales Agency, Distribution

Interested to meet manufacturers, investors, joint
venture companies

Contact: Maksym Tretiak

+38-050-240-44-18 / office@vectortarde.co.uk





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tel: 604 0060



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