



Company profile

Name of the company:	Viva Tour
Address:	4/2 Amiryan street, Yerevan, RA, 0012
Website:	http://vivatour.am/services.php
Established:	2013
Number of employees (2013):	10
Turnover (EUR, 2012)	N/A
Export turnover (%)	N/A
Export destinations by countries:	-
Company Profile - detailed description of the company, information about main products and services (max 1000 characters with spaces)	<p>Tour operator and DMC VivaTour which I launched in 2013 with a support of enthusiastic and devoted people, is honored and pleased to introduce you a genuine and authentic Armenia-a small but amazing country of rich cultural heritage, ancient and modern history, colorful ambiance and unique hospitality.</p> <p>Armenia is home to high mountains, lakes and rivers, gorges and picturesque waterfalls, canyons and valleys, petroglyphs and caves, regionally endemic, rare and relict species of plants and animals. This country hosts a number of architectural wonders such as monasteries, temples, fortresses, ancient observatories, and old wineries.</p> <p>Group and individually designed tours</p> <p>Special interest tours (adventure, eco, combined, regional, spiritual, literary...) in Armenia and the entire region of the South Caucasus and beyond</p> <p>Incentive</p> <p>Special, Spiritual, folk and entertainment events</p> <p>Accommodation in 3*- 5* hotels, apart and eco hotels, hostels, village houses, and B&B</p> <p>Transfers from/to airport / border</p> <p>Guides and translators</p> <p>Air tickets</p>
Company Message How do you want to be introduced: what is special about your products/service, competitive edge, success stories etc	<p>Established in 2013, VivaTour tour operator's business is built on providing high quality service, cost-efficiency, and effective time and travel management. The technology-based world and the industry of tourism are rapidly changing, and our primary task is to go hand in hand with those transformations and changes.</p>



	<p>We have managed to be in a position to tackle with a number of business challenges, and to maintain our superior level of service and cost savings thanks to the efforts of our highest quality personnel. One of the most important factors in our team's success is the day-to-day involvement in the business where our prime focus is to retain our satisfied customers and make new ones.</p>
Competitive advantage of the company:	<p>VivaTour has gathered together an exceptional team of devoted managers who are doing all their best to deliver an exceptional level of services related to your travel project. The personnel is committed to understand and properly assess your travel needs, and then, to individually design, tailor and implement your project based on your requirements.</p> <p>Our customers' full satisfaction coupled with our strong commitment is our best business card.</p>
Customer portfolio:	Tourists, tour companies
Awards/certificates/acknowledgement:	-
Your expectations to the business trip:	Gain new friends and partners in Estonia and develop Armenian-Estonian tourism cooperation
What kind of information you would like to receive about the market?	How many tourists are coming from Estonia to Armenia during the year? How we can develop that number? What is Armenia for Estonian people? Is it a good place for relax?
Products/services for the target market:	Car rental Tents and campsite kitchen Theatre, concert and other shows tickets Comfortable and air-conditioned transportation Travel insurance Visa arrangement SIM card with local phone number (gift) 24/7 tourist support.
Business interests and desired contacts in the target market. Goals for the visit .	Gain new friends and partners in Estonia and develop Armenian-Estonian tourism cooperation
What kind of companies/ organisations/ authorities/ ministries you would like to meet/ visit during the business trip?	Tour Companies, Tour Agencies
Representative of the company:	Armen Hakobyan
Position:	Director
Phone:	+374 41 56 08 60, +374 94 22 42 76
E-mail:	Vivatour.am@gmail.com