



Company profile

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| Name of the company: | R & V comfort |
| Address: | Orbeli 65 str. office Yerevan, Armenia 0014 |
| Website: | http://comfort-rv.am/en |
| Established: | R&V Comfort" company was officially founded in 1998 |
| Number of employees (2013): | 150 |
| Turnover (EUR, 2012) | N/A |
| Export turnover (%) | N/A |
| Export destinations by countries: | It mainly imports goods from Italy, Spain, Germany, France, USA, China, Islamic Republic of Iran, Belgium, Bulgaria, the Netherlands, France, Portugal etc. |
| Company Profile - detailed description of the company, information about main products and services (max 1000 characters with spaces) | It is one of the leading companies in Armenia that imports building materials, realizes projecting and construction. In 2001 "R&V Comfort" was granted an "International Quality Certificate" in Geneva, Switzerland. The company is cooperating with many well-known foreign companies, having become the exclusive representative of many of them. |
| Company Message How do you want to be introduced: what is special about your products/service, competitive edge, success stories etc | "R&V Comfort" offers its consumers diversity of products and perfect service, guaranteeing longevity and comfort. The wide range of our quality products and the competitive prices will satisfy the demand of even the most rigorous customers. |
| Competitive advantage of the company: | In the shops of "R&V Comfort" you can find a wide range of products: wall and floor tiles, PVC and steel pipes, gypsum boards, adhesives, black and galvanized metal sheets, mosaics, stone slabs, stoneware, sanitary ware, bathroom accessories, swimming pool accessories, chemicals, filters domestic pumps, parasols, hammocks, swing |



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| | chairs, etc. |
| Customer portfolio: | - |
| Awards/certificates/acknowledgement: | <p>In 2008 the products of the Spanish "Peronda" and the Italian "ABK" tile manufacturers won the national "The Product of the Year" award by the Union of Manufacturers and Producers of Armenia. In 2011 in Madrid the company was granted an International Award for Leadership in Image & Quality.</p> <p>In 2012 the company's president Ruben Shakhmuradyan was granted a Certificate of Appreciation by the World Bank and the International Financial Corporation for his input in "doing business in a more transparent world".</p> <p>In 2015 "R&V Comfort" LTD was granted a "Mercury" award as a leading distributor of building materials in Armenia by the Chamber of Trade and Industry of RA.</p> |
| Your expectations to the business trip: | To gain new business partners |
| What kind of information you would like to receive about the market? | In which condition is our sphere in Estonia? Are there big companies in this sphere? Is there any partnership with Armenia or not? |
| Products/services for the target market: | wall and floor tiles, PVC and steel pipes, gypsum boards, adhesives, black and galvanized metal sheets, mosaics, stone slabs, stoneware, sanitary ware, bathroom accessories, swimming pool accessories, chemicals, filters domestic pumps, parasols, hammocks, swing chairs, etc. |
| Business interests and desired contacts in the target market. Goals for the visit . | <i>Our main goal is to find business partner who will like our product and would like to import.</i> |
| What kind of companies/ organisations/ authorities/ ministries you would like to meet/ visit during the business trip? | Importers of the products which we are producing, markets , interested businessmen. |
| Representative of the company: | Ruben Shahmuradyan |
| Position: | General Director |
| Phone: | +374 91 42 43 11 |
| E-mail: | |
| Skype: | |



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