

## Company profile

Name of the company:	CrossNet LLC
Address:	Republic of Armenia, Yerevan 0010, Nalbandyan str. 28
Website:	Cross.am
Established:	2003
Number of employees (2013):	20
Turnover (EUR, 2012)	N/A
Export turnover (%)	N/A
Export destinations by countries:	-
Company Profile - detailed description of the company, information about main products and services (max 1000 characters with spaces)	"CrossNet" was founded in 2003. As the first alternative fixed-line telephony operator in Armenia, the company is active in the market of fixed voice services and offers multifunctional cable telephony and IP telephony technology.
Company Message How do you want to be introduced: what is special about your products/service, competitive edge, success stories etc	The second direction of the company's activity is to provide fiber-optic internet connection and to provide a large amount of digital data transmission at greater distances through SONET technology. As a third direction, CrossNet is partnering with Armenia's travel agencies and providing them with business solutions to join up-to-date booking systems.
Competitive advantage of the company:	Together with global developments in information and telecommunication technologies, our company is consistently developing its services and introducing new solutions in the Armenian market. Our goal is to offer a reliable connection to modern standards and meet customer requirements best.
Customer portfolio:	Up mentioned
Awards/certificates/acknowledgement:	In 2010, "CrossNet" Company officially recognized the first alternative fixed telephony operator in Armenia
Your expectations to the business trip:	To gain new partners. Get knowledges about Estonian market opportunities and develop cooperation.
What kind of information you would like to receive about the market?	
Products/services for the target market:	The company is active in the market of fixed voice services and offers multifunctional cable telephony and IP telephony technology.
Business interests and desired contacts in the target market. Goals for the visit .	<i>Our goal is to meet similar companies in IT sphere to share some knowledges with each other about the market condition and innovations</i>
What kind of companies/ organisations/ authorities/ ministries you would like to meet/	We would like to meet with similar companies from IT shphere to gain some experience from them also to



ESTONIAN  
CHAMBER OF COMMERCE  
AND INDUSTRY



visit during the business trip?	share some of us and make a cooperation in future.
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