



Company profile

Name of the company:	Armelectromash
Address:	Republic of Armenia, Yerevan, 0046, Manandyan str.41
Website:	http://armelectromash.am/
Established:	1940
Number of employees (2013):	50
Turnover (EUR, 2012)	NA
Export turnover (%)	NA
Export destinations by countries:	Russian Federation
Company Profile - detailed description of the company, information about main products and services (max 1000 characters with spaces)	<p>The total area of “Armelectromash” LLC is about 340,000 m², of which 173,000 m² are occupied by production buildings and covered premises.</p> <p>The main consumers of products are the CIS countries, as well as foreign countries. Certain difficulties of recent years related to the economic and state transformations in the country have led to a significant decrease in orders and a decrease in the volume of output. Despite this, production capacities were preserved, and the product range was supplemented with new, more advanced products.</p>
Company Message How do you want to be introduced: what is special about your products/service, competitive edge, success stories etc	<p>Our company was founded in 1940 for the repair of military aircraft. After the Second World War, the company specialized in the production of generators and power transformers. Expanding the nomenclature and increasing production, the company “Armelectromash” has grown into one of the largest industrial associations in the electrical engineering of the former Soviet Union and for many years was the head in the development and production of generators up to 100 kW and power transformers of the second dimension.</p> <p>In 1994, the company was transformed into the open joint-stock company “Armelectromash”, which is now fully privatized.</p>
Competitive advantage of the company:	<p>The main products of Armelectromash are:</p> <ul style="list-style-type: none">generators from 4 to 200 kW (synchronous, brushless, three-phase);generators from 250 to 1400 kW (synchronous, brushless, three-phase, including for hydroelectric power plants);transformers from 25 to 1600 kVA and transformer



	<p>substations (stationary and transportable); large electric machines; stationary and mobile electrical units and power plants; micro hydroelectric power station with capacity from 4 to 100 kW; special equipment for individual orders.</p>
Customer portfolio:	<p>The main consumers of products are the Post Soviet countries, as well as foreign countries. Certain difficulties of recent years related to the economic and state transformations in the country have led to a significant decrease in orders and a decrease in the volume of output. Despite this, production capacities were preserved, and the product range was supplemented with new, more advanced products.</p>
Awards/certificates/acknowledgement:	
Your expectations to the business trip:	<p>To gain new partners. Get knowledges about Estonian market opportunities and develop cooperation.</p>
What kind of information you would like to receive about the market?	
Products/services for the target market:	<p>The main products of Armelectromash are:</p> <p>generators from 4 to 200 kW (synchronous, brushless, three-phase); generators from 250 to 1400 kW (synchronous, brushless, three-phase, including for hydroelectric power plants); transformers from 25 to 1600 kVA and transformer substations (stationary and transportable); large electric machines; stationary and mobile electrical units and power plants; micro hydroelectric power station with capacity from 4 to 100 kW; special equipment for individual orders.</p> <p>Technological capabilities:</p> <p>metal processing of large and small parts; stamping of large and small parts; iron casting; color casting; woodworking; manufacture of welding electrodes; the manufacture of plastic parts, including injection molding machines;</p>



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	enameling of steel and cast iron parts of small and medium sizes; powder coating of steel parts with an electrostatic spray; electroplating of steel, copper and aluminum parts (galvanizing, chrome plating, tinning, cadmium plating, oxide coating, etc.).
Business interests and desired contacts in the target market. Goals for the visit .	<i>Our goal is to expand mutually beneficial business relationships with various global companies interested in our products.</i>
What kind of companies/ organisations/ authorities/ ministries you would like to meet/ visit during the business trip?	We would like to meet with importers of the product we are manufacturing, distributors and with companies similar us for exchange of experience.
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