

Company profile

<i>Name of the company:</i>	<i>Smart Systems LLC</i>
<i>Address:</i>	<i>RA, Yerevan , Paruyr Sevak 9, 38</i>
<i>Website:</i>	<i>www.smartsystems.am</i>
<i>Established:</i>	<i>2003</i>
<i>Number of employees (2013):</i>	
<i>Turnover (EUR, 2012)</i>	
<i>Export turnover (%)</i>	
<i>Export destinations by countries:</i>	
<i>Company Profile - detailed description of the company, information about main products and services (max 1000 characters with spaces)</i>	<i>Smart Systems LLC is a software development company based in Armenia. We work with customers to automate business processes in their specific fields of activity. Our main focus areas are CRM, Warehouse and Trade (Distribution, Production), Navigation, Healthcare, Pharmacy, Restaurant, Hotel.</i>
<i>Company Message How do you want to be introduced: what is special about your products/service, competitive edge, success stories etc</i>	<i>Before sales and implementation our experts study thoroughly customers' issues to understand them deeply and offer the best solutions. We listen carefully to our customers and discuss their suggestions. Based on these suggestions our systems persistently grow and enhance to satisfy their business requirements in the best way. Each member of customer service team entirely puts his/her knowledge and effort not only to justify but to exceed customers' expectations.</i>
<i>Competitive advantage of the company:</i>	<i>We realize that the success and growth of our customers and our own company are directly related to each other. All processes of Smart Sales Softwares are focused on our customers, their problems and expectations. We believe in making friends, not contacts. We believe in giving, not taking. We believe in helping others before helping yourself.</i>
<i>Customer portfolio:</i>	<i>Becon LLC, Andako LLC, Alex Holding, Asteria pharmacy, Dilijan Beer LLC, Dalan Restaurant, Bandivan kat LLC, Daroink LLC, Avshar LLC, Arzni LLC, Anush Lini LLC</i>
<i>Awards/certificates/acknowledgement:</i>	<i>Cisco certictes , PHD degrees of engineer</i>
<i>Your expectations to the business trip:</i>	<i>Find new partners</i>
<i>What kind of information you would like to receive about the market?</i>	<i>What kind of softwares using businesses like HORECA, Retail Store businesses Manufacturing , pharmacy and etc.:</i>
<i>Products/services for the target market:</i>	<i>Sales automation and control softwares.</i>



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<i>Business interests and desired contacts in the target market. Goals for the visit .</i>	<i>To find new opportunities and cooperation.</i>
<i>What kind of companies/ organisations/ authorities/ ministries you would like to meet/ visit during the business trip?</i>	<i>IT, Manufacturing Business, industry, services, HORECA businesses, Retail Store businesses</i>
<i>Representative of the company:</i>	<i>Grigor Poghosyan, Karine Kokhlikyan</i>
<i>Position:</i>	<i>Owners</i>
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