



ESTONIAN
CHAMBER OF COMMERCE
AND INDUSTRY



„Innovative Business Transfer Models for SMEs in the BSR” (INBETS BSR)

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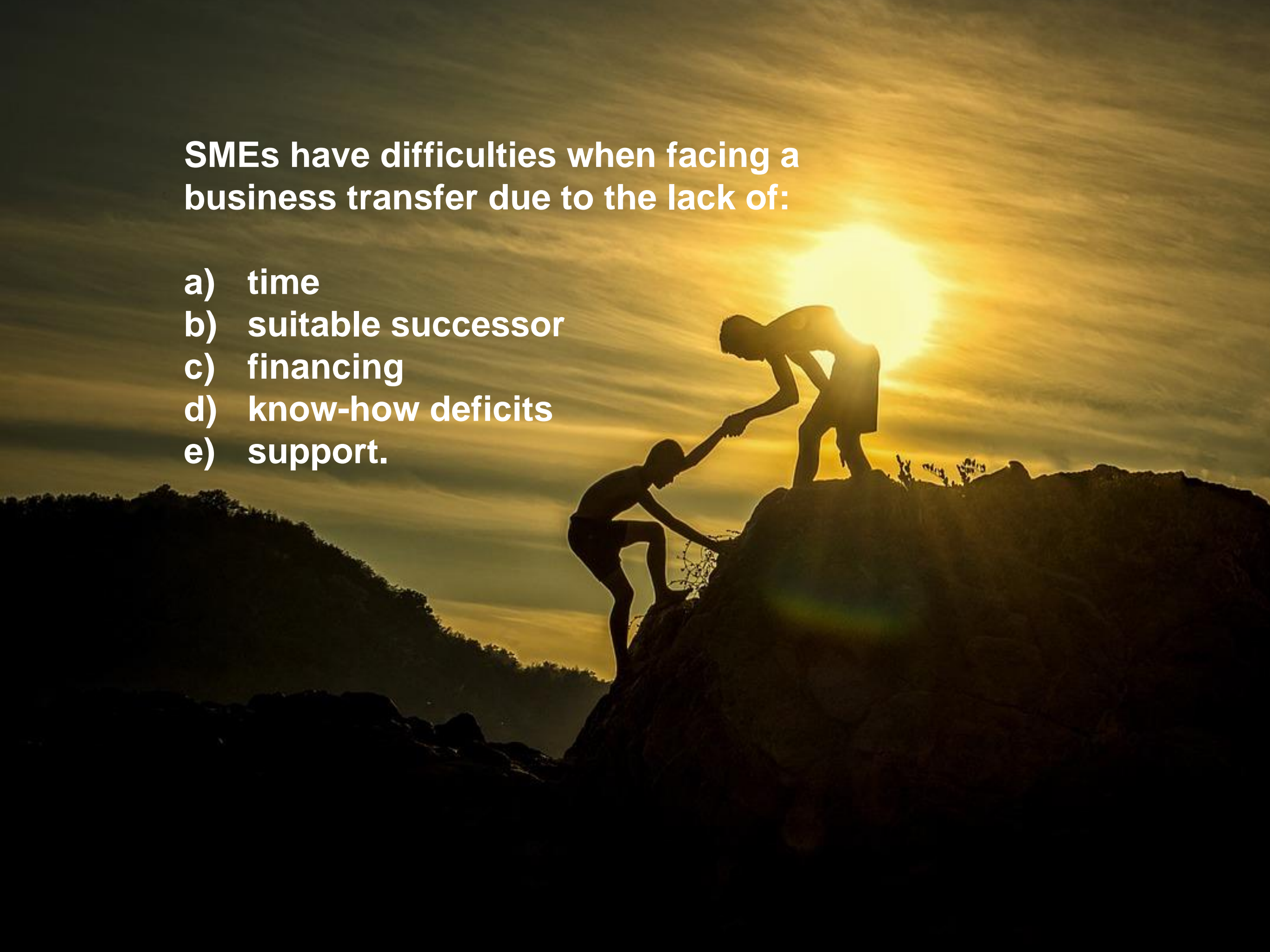


In the EU more jobs are lost due to failed business transfers than new jobs are created in start-ups every year.

Over the next decade up to 500.000 businesses providing 2 million jobs will have to be transferred every year and at least 1/3 of business failures are the consequence of bad transfers.

SMEs have difficulties when facing a business transfer due to the lack of:

- a) time**
- b) suitable successor**
- c) financing**
- d) know-how deficits**
- e) support.**



Project INBETS

Duration: 3 years (2017 – 2020)

Programme: INTERREG VB BSR

Budget: 2.4 Million EUR

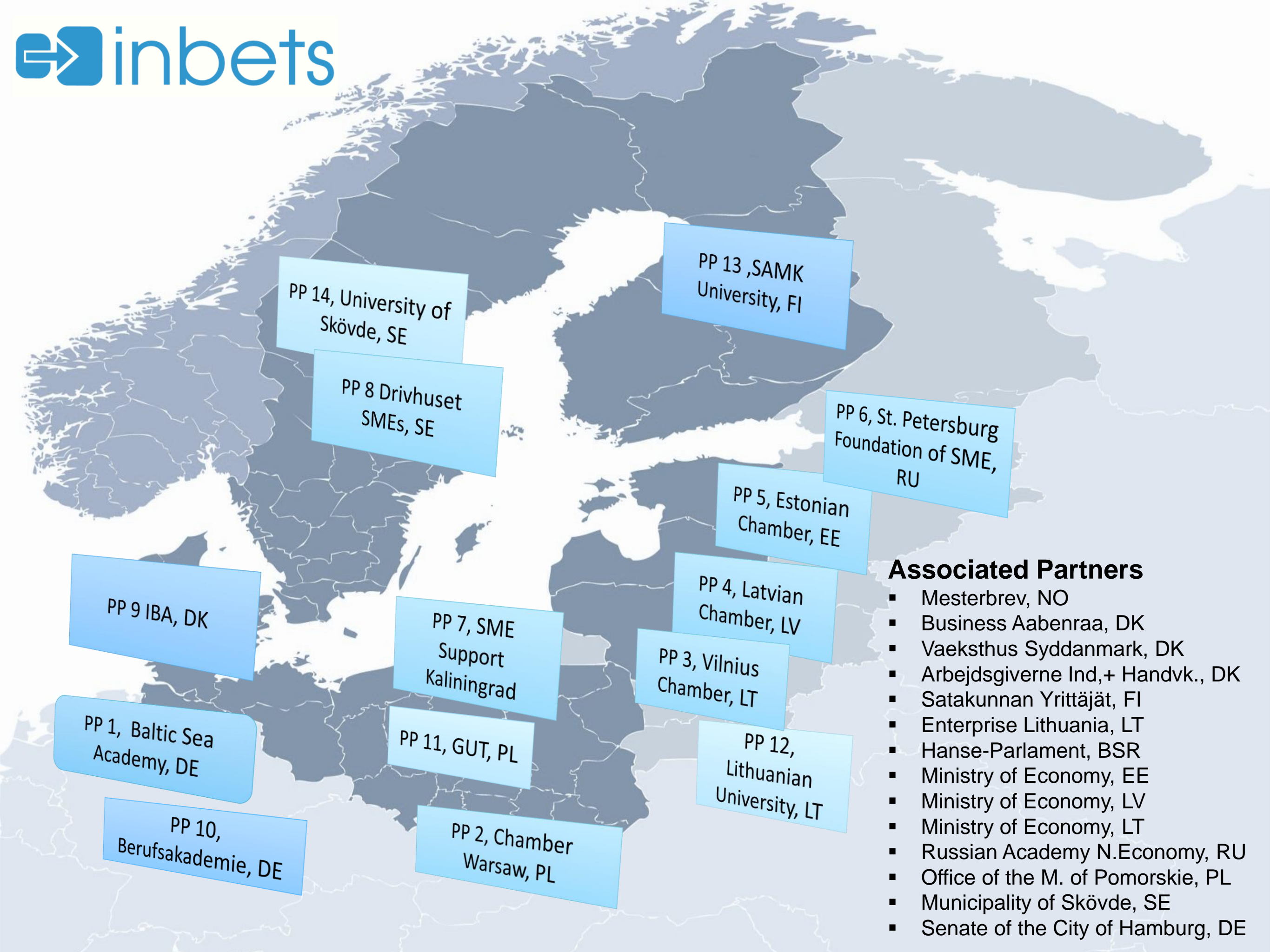
Aim: Securing company succession in
SMEs

Website: www.inbets.eu



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PP 13 ,SAMK
University, FI

PP 14, University of
Skövde, SE

PP 8 Drivhuset
SMEs, SE

PP 6, St. Petersburg
Foundation of SME,
RU

PP 5, Estonian
Chamber, EE

PP 4, Latvian
Chamber, LV

PP 3, Vilnius
Chamber, LT

PP 7, SME
Support
Kaliningrad

PP 11, GUT, PL

PP 2, Chamber
Warsaw, PL

PP 9 IBA, DK

PP 1, Baltic Sea
Academy, DE

PP 10,
Berufsakademie, DE

Associated Partners

- Mesterbrev, NO
- Business Aabenraa, DK
- Vaeksthus Syddanmark, DK
- Arbejdsgiverne Ind,+ Handvk., DK
- Satakunnan Yrittäjät, FI
- Enterprise Lithuania, LT
- Hanse-Parlament, BSR
- Ministry of Economy, EE
- Ministry of Economy, LV
- Ministry of Economy, LT
- Russian Academy N.Economy, RU
- Office of the M. of Pomorskie, PL
- Municipality of Skövde, SE
- Senate of the City of Hamburg, DE



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**2.1 Business Transfer
Models**

**6 Best practices model
and blueprints for
transfer**

**2.2 Financing models &
innovative financing
strategies**

**6 Best practice
financing models and
new innovative
financing strategies**

**2.3 Implementation of
models & strategies**

**At least 5 pilot actions
for each business
model, i.e. 30
implementations in
SMEs**



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