| | | First Name | Last Name | Company | Position | Sector | Company profile | В |
|------------|------|------------------|--|---|--|-----------------------------------|---|---|
| 1 M 2 M | | Dobrila | Jakic Dimic, Dr. sci. vet. med. Radosavljevic, Dr. | Veterinary Medicine of Serbia | Director President of the | Agriculture-Veterinary | Research and Development in Veterinary science and biotechnology. Scientific and specialist projects in the field of animal health protection and food safety. The Institute has 19 National Reference Laboratories recognized by the EU and accredited methods for controlling the quality and safety of food for people and food for animals by the standards. | in |
| | | | sci.vet.med. | | Scientific Council | | | рі |
| 3 M | | Dejan | Djokic | Cattle-breeder Veterinary Centre Krnjaca | | Agriculture-Veterinary | SVC Krnjaca is a company that deals with reproduction and insemination, the country of origin is Serbian, the company is engaged in breeding bulls, breeding, seed production and sales of bulls for insemination of cows. We are distinguished by good concept, a great success in insemination of cows' seed breeding bulls. Bulls are mainly from Austria, Germany and Serbia with high genetic potential. | E> er Se Es |
| 4 M | | Djordje Vesna | Dimic Djordjevic, PhD | Institute of Meat Hygiene | Expert Associate | Biotechnological | Research and experimental development in biotechnology. | |
| 5 101 | | Vesila | | and Technology | Director | development in agriculture. | neseuren and experimental development in bioteenhology. | |
| 6 M | lrs. | Marija | Todorovic | | Export Manager | Food Industry | The main activity of YUMIS Company is the production of soups, seasonings, instant noodles, puddings, whipped creams, teas, peanuts, confectionery products, additives for bakery industry and various other products. HACCP, IFS, ISO 14001:2004, ISO 9001:2008 and HALAL guarantee the quality of products and the whole business operations. YUMIS products are available at all KA, local KA buyers and traditional stores in Serbia and abroad. In addition to quality guarantee for its own brands, YUMIS stands behind the quality of product range under the private labels of large systems. YUMIS products are exported to over 20 countries. | • br • ac :h |
| 7 M | 1r. | Zdravko | Rajic | UKRAS DOO | Manager | Wood Industry | Production of battens for floors and indoor doors. The company is in Serbia the bigest | E× |
| | | | - | | Prof. Dr / Adviser to | | producer for parket skirtings, MDF white painted, MDF foil skirting, picture frame moldings. | W |
| 8 M | | | Punoševac Zikic | | General Manager Director | | Manufacture of windows and doors, of wood and in combination aluminum-wood. Interior | F |
| 9 | | | | | | Wood Industry and Construction | furnishings, production of solid wood panels, cut veneers and furniture elements. Manufacture of windows and doors, of wood and in combination aluminum-wood. Interior furnishings, production of solid wood panels, cut veneers and furniture elements. Examples to build your description on: - Serbia - Wood processing - sawn vineer, furniture elements, windows and doors - export, mutial production and cooperation. | w cc |
| 10 M | lr. | Milan | Jeličić | . | Executive Director for Legal and Economic Affairs | Metal Industry | Production of armament and military equipment. The production range is very wide and includes mortar shells, unguided rockets, antitang guided missiles, hand grenades, aircraft rockets, air bombs, artillery projectiles 40mm ammunition. Besides the production of the items themselves, the company is capable to perform control technical incpetions, overhaul and transfer of technologies. All assemblies and subassemblies are produced in our factory so the final products are of Serbian origin. | Ex in cc |
| M | 1r. | Saša | Batoćanin | PPT Namenska Trstenik | Investment Manager | Mechanical and Metal | PPT NAMENSKA AD Trstenik is Serbian special products factory. Production range: | E× |
| 11 | | | | | | industries | 1. Military products (Air force, Land force, Navy) - aircraft landing gear, tank program, | ро |
| 12.04 | 1 | Andiallia | Atomosluoviić | | Conorol Monogor | | mortars, ground vechicle, grenade launchers) | ас |
| | | | Atanasković Babamović | | General Manager Sales manager for brand development and foreign markets | Pharmacy | 2.Civil products - servovalves, hydraulic components, machines, sporting rifles ESENSA is a company that produces dietary supplements, medical devices and general use products, incl. cosmetics and biocides. Esensa has certified quality management systems according to the requirements for the development and production of dietary supplements, medical devices and general purpose devices, for the production of dietary supplements and manufacturing and distribution of the nasal spray, ear spray, patches, ultrasound gel, intimate gels and sport injury sprays. Some of our products from the medical devices program, such as Marisol have received the CE mark and are exported to the EU market. Esensa has a HALAL certificate for 14 products from its range. As well, Esensa has obtained the certification of international regulations of EudraLex Volume IV EU Guidelines to Good Manufacturing Practice in development and manufacturing of food supplements, medical devices and general use products. | Ex ar De ar di W th cc |
| 14 M | | Jovan | Radakovic | | Director | www.akomed.com | Manufacture of JOST surgical threads (satures) and needles | Μ |
| | | Tatjana | Maksimović Vujisić | Chamber of Commerce | Senior Advisor | | | |

Business interests and desired contacts in the target market.

Cooperation with institutions of related activities. Introduction of quality market standards for quality control in relation to import and export of animal and agricultural products. International cooperation in the implementation of new projects.

Export; Import; Joint investment. Looking for companies engaged in same or similar activity, that its range offered on the Serbian market and the Serbian seed represented on the Estonian market. Visit to Estonia to make first contact, later to exchange experiences, visit one other, cooperate with each other and work together on third markets. Cooperation with institutions of related activities.

Strong importers/distributors in Estonia of food category
Key Accounts in Estonia-possible cooperation trough Yumis brand or Private label

• Row materials producers/exporters who could be interesting according to our range of products*catalog on the link :https://we.tl/t-IQImh25gAk

Export; Joint production; Other - Buyers-Producers-Distributors. What kind of products is sold in Estonia and target price?

Export and Joint production - Importers of wood products, wood processing companies,

construction comapnies, Ministry of economy, Ministry for construction. Buyers-Producers-Distributors Possibilities of export and mutual cooperation, joint production, joint project performance.

Export/Import - Estonian companies from Metal/Defense industry, mainly: producers of certain parts of the weapon or component manufacturers; buyers; distributors; supppliers.

Export / Joint production - We would like to meet/visit potential suppliers and buyers from simillar field of business activities.

Export / Placement of products under the brand name Esensa and under the brand name of the buyer (private label). Development of new formulations at the customer's request and realization of service production. We would like to talk with distributors and wholesalers in the pharmaceutical industry. With companies that have pharmacy chains. With companies that want to work with the products for their own brand or contract manufacturing.

Manufacture of JOST surgical threads (satures) and needles