

ARGENTINA: A STRATEGIC LOCATION FOR DOING BUSINESS

| Latin America Forum Tallinn

| September 20

Argentina



Ministry of
Foreign Affairs and Worship
Argentine Republic

- 1** Removal of capital/repatriation restrictions.
- 2** Free floating rate and recovery of int. reserves.
- 3** Negotiated and closed hold-out debt default to regain access to global capital and financial markets.
- 4** Inflation targeting to reach single-digit CPI in 4 years.
- 5** Removal of export taxes and import restrictions.
- 6** New regulatory framework to promote investment via Public-Private Partnership (PPP).
- 7** 4Y plan to eliminate fiscal primary deficit (reduction of government subsidies and spend).
- 8** Re-launching of national bureau of statistics (Indec).

BIG EXPECTATIONS IN SHORT AND MEDIUM TERM

02
20

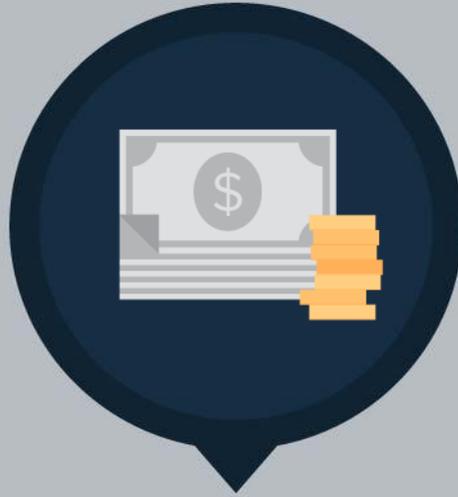
NEW
INVESTMENTS

ACCESS TO
INTERNATIONAL
FINANCE MARKET

JOB
CREATION

POVERTY
REDUCTION





01 | INVESTMENT



**MORE THAN 2,000
MULTINATIONAL COMPANIES**
operating in Argentina share a long-term
vision and investment commitment.



**PROFITABLE INVESTMENT
OPPORTUNITIES**
across multiple sectors of the economy.



02 | ARGENTINA IN THE WORLD ECONOMY

Linked to the most dynamic markets across five continents

01

LINKED TO THE KEY EMERGING MARKETS:

Expanding import and export ties with the world's most dynamic markets.

02

INTERNATIONAL FORA: Active presence in G20, G77+China, UN, UNCTAD, WTO, among others.

03

INTERNATIONAL TRADE: Sustained annual growth of 14% and higher for over a decade (2003-2013).

04

FDI FRIENDLY



03 | EXPANDING MARKET

Dynamic domestic market & export platform

01

MERCOSUR MEMBER:
280 million people, GDP: US\$ 3.2 trillion.

02

RECORD-HIGH, DYNAMIC EXPORTS: Almost US\$ 100 billion in goods and services in 2013.

03

DIVERSIFIED EXPORT BASKET: Shipments to more than 150 destinations.

04

DYNAMIC DOMESTIC MARKET: 5% annual consumption growth since 2009.

05

SECOND HIGHEST INCOME PER CAPITA
in Latin America.

MERCOSUR

A highly productive regional market with strong intra and extra-regional trade ties

09
20



Large and diversified economy → 3rd largest economy in Latam

GDP → US\$ 500 Bn

Wide natural resources availability → 8th largest country in the world

High quality human resources → #1 in Latin America in Human Development

Infrastructure → Nationwide infrastructure coverage



04 | SECTORAL DIVERSITY

ABUNDANT NATURAL RESOURCES



AGRICULTURE

Highest productivity levels in the world.



OIL AND GAS RESOURCES

2nd worldwide in shale gas and 4th in shale oil reserves.



HYDRAULIC ENERGY

High development potential.



RENEWABLE ENERGIES

Promising developments. Wind energy and solar power.

OVER U\$170 BN OF INVESTMENTS HAVE BEEN IDENTIFIED ACROSS MULTIPLE SECTORS

 ENERGY & MINING	 INFRASTRUCTURE	 AGRIBUSINESS	 INDUSTRIAL GOODS	 TECH & SERVICES
<p>>U\$ 75 Bn</p>	<p>>U\$ 75 Bn</p>	<p>>U\$ 15 Bn</p>	<p>>U\$ 5 Bn</p>	<p>>U\$ 2 Bn</p>

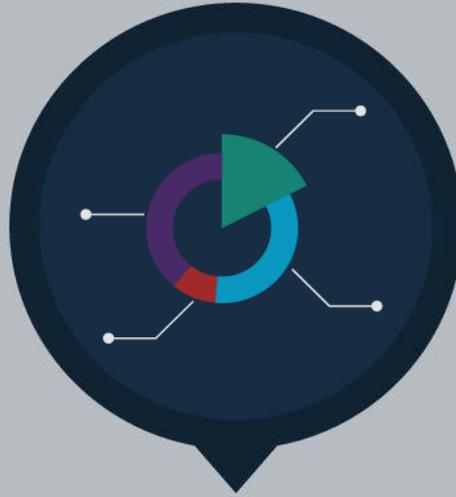
- Unconventional O&G (Shale & Tight) Fields and Infrastructure >20Bn
- 11GW of Hydro/Thermal Power plants, >20Bn
- Mining lithium, gold, copper, potash >15Bn
- 10GW of Renewable Energy >15Bn
- Petrochemical >6Bn

- ~25.000 Km of roads & highways >25Bn
- Water and Sewage infrastructure >20Bn
- ~10.000 km of railway freight lines >15Bn
- Real estate & Housing developments >10Bn
- Cellular networks >5Bn
- Airports and ports >2Bn

- Land development with irrigation (4M Ha) >8Bn
- Animal protein (beef, pork, poultry) >5Bn
- Forestry and pulp industry >2.5Bn
- Food industrialization >0.5Bn

- Automotive industry
- Food & Beverage
- Consumer products
- Electronics and technology products
- Machinery & Equipment
- Basic materials
- Textiles and fashion

- Professional services (BPO, call centers)
- Biotechnology
- Pharma
- Software development
- Tourism
- Health services
- Education services



05 | DIVERSIFIED ECONOMY

From satellites and Unicorns to oilseeds



Mercado Libre

Sector: E-commerce
Founded: 1999
Revenue 2016: \$844,396



Despegar.com

Sector: Travel
Founded: 1999
Revenue 2016: \$248,461



OLX

Sector: E-commerce
Founded: 2006
Revenue: N/A



Globant

Sector: Technology Service Provider
Founded: 2003
Revenue 2016: \$322.9 million

01

STRONG TRADITION IN
DIVERSE INDUSTRIAL SECTORS:

chemical | automotive |
capital goods | pharmaceutical

WELL DEVELOPED KNOWLEDGE-
INTENSIVE SECTORS:

software | aerospace | biotechnology |
engineering

02

03

LEADER IN THE INTERNATIONAL
FOOD MARKET:

oils | cereals | meat | fruit | honey |
wine

ONE OF THE MOST IMPORTANT
TOURISM DESTINATIONS IN LATIN
AMERICA

04



ARGENTINA WILL BECOME AN ATTRACTIVE INVESTMENT DESTINATION

- 1 Sizeable and attractive market (domestic and regional)
- 2 Large availability of world class natural resources
- 3 Talented and affordable human capital
- 4 Opportunities and investment needs across most sectors
- 5 Strong economic and institutional recovery already in progress
- 6 Low asset valuations and under-leveraged private sector
- 7 Adequate infrastructure already in place, but much more underway

THANK YOU!

COME TALK WITH US

▶ www.inversiones.gov.ar/en