

WIMAR spółka jawna

The company is looking for investors interested in purchasing a real estate situated in a beautiful forest setting of Knyszyn Forest Landscape Park (Podlaskie voivodeship, North-eastern Poland, "green lungs of Poland"). The property is designed for a rehabilitation and wellness center with hotel, conference and restaurant facilities, but at the moment the final use of property depends on investor's ideas and needs.

The company would like to cooperate with investor interested in purchasing the property. Construction works are ongoing since March 2013. Currently the whole building is in a state of raw semi closed, and about 30% of the roof is covered with ceramic tiles. A sanitary installation was made in the outer part of the building and inside central heating and hot water was partially installed. A part of the sewer system underneath the access road was installed.

Additionally, the following components are ready to be assembled: 64 pieces of windows, 5 pieces of entrance door, 2 pieces of door to basement, 2 pieces of door to the treasury, balustrades for 4 technical staircases, metal railings on 23 balconies. The whole area of 2.6 ha has a metal fence on the concrete foundation. Detailed description of investment and costs is available and can be shared with the investor.



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The company is interested in cooperation with investors from the medicine/wellness/tourism sectors ready to buy the real estate or to create a partnership in order to finish the project collectively and share the profits.

Plot area: 2,6478 ha

Total area of the building: 10.763,60m²

Form of ownership: ownership

Two **options of cooperation** are suggested:

1. Purchase of the real estate in current phase of construction


3 000 000 EUR (net price)

2. Sale of shares in the new company and finishing the project (controlling interest)

5 300 000 EUR (net price)



Dikpak Sp.J. Dołęgowski, Ignaciuk, Kasjański



Leading producer of waste bags made with HDPE and LDPE foil. The company have existed for 25 years, currently we have two factories and employ about 100 people. Their products are also sold in other countries: Czech Republic, Slovakia, Romania, Russia (Kaliningrad), Belarus, Croatia, Serbia, Montenegro, Lithuania. They specialize in making products under brands: Jan Niezbędny, Lewiatan, Leclerc, Rossmann, Tesco, Pepco, Home Expert (Maxima Network) and many others.

The company would like to **find partners** interested in waste bags produced by Polish company (wholesalers, cleaning companies, hotels etc.). They are able to execute untypical orders. Products are popular, high-quality and ecofriendly. Catalogue of products is available for demonstration.

<http://www.dikpak.com.pl>



PHU EURO Włodzimierz Brzozowski



The company EURO has been active on the market since 1991. They cooperate with Polish as well as with foreign companies (Latvia, Estonia, Germany, Netherlands, Czech Republic, United Kingdom).

They **offer** wide range of fresh and frozen fruits and vegetables and fruit concentrates. Products meet standards ISO, CE. They could deliver 200-300 tonnes monthly.

- Frozen fruits: strawberry, cherry, raspberry, black currant, red currant.
- Frozen vegetables: broccoli, cauliflower, green beans, onion, carrot, leek, celery.
- Concentrates: apple, cherry, blackcurrant, raspberry.
- Fresh Polish fruits and vegetables (if needed by Partner).

The company is also interested **in purchasing** forest fruits and forest mushrooms. They could buy 20-40 tonnes monthly.

- Forest fruits: wild strawberries, raspberries, blackberries, berries.
- Mushrooms: bay bolete, boletus, chanterelle.

Delivery terms will be agreed with the Partner.



SAWREN. Lingerie manufacturer



The company SAWREN has been producing exclusive female lingerie for over 20 years. They use highest-quality materials (they buy it from the same factory as Chantelle company), take care of attractive design and offer competitive prices in comparison to European, as well as Polish market.

The company is interested in **cooperation with** wholesalers of lingerie and with shops and boutiques selling exclusive lingerie. So far they have been selling their products mostly abroad (France, Japan, Germany) to exclusive lingerie boutiques and to bridal salons. They are able to deliver several thousand pieces of lingerie per month.

<http://www.sawren.com/>



The Elk Science and technology Park




The Elk Science and Technology Park brings together companies operating in innovative industries, and offer technologically advanced products and services. Its creation was part of a strategy to improve the region's investment attractiveness, increase competitiveness and economic recovery. The goal of the Park is to increase employment rate in the region and to increase innovativeness of local companies. This Parks brings numerous benefits to different social groups. Entrepreneurs enjoy favorable conditions for doing business, investors - attractive land for development and lease, students and graduates - possibility to set up their own company in a friendly environment, with low costs and with scientific and business advice and inhabitants - new work places.

The Park would like to set up **cooperation with** similar Estonian and Latvian institutions: science and technology parks, technology incubators, technology transfer centres.


<http://technopark.elk.pl/en/>



MONROL. Ecological smoker chips manufacturer



Ecological Smoker Chips is the highest quality product for smoking of meat manufactured by MONROL. The company is known in the market since 1991. They have very rich experience in the wood industry. Their Ecological Smoker Chips fully meet the needs of anyone, even the most demanding customer. They offer attractive assortment, which has been known for many years on the Polish market as well as on the European market. They are committed to the continuous development and implementation of innovation. Their employees constantly improve their knowledge and skills.



Certificates: **ECOLOGICAL CERTIFICATE**: confirms MONROL Company's compliance with the highest European environmental standards in the production of Ecological Cigarette Cigarette. **ISO 22000**: This is the most important document confirming any international quality standards that MONROL has. It is the most advanced of certifying documents. It informs about the implementation of the entire system of quality norms concerning food safety. **HACCP**: confirms the implementation of the Hazard Analysis and Critical Control Points System for Food Safety throughout the entire production and distribution process of Ecological Smoker Chips. **PZH**: this is a positive opinion of the State Department of Hygiene in the field of safety for humans and the environment of Ecological Smoker Chips and food products smoked with this chips. **CERTIFICATE OF THE INSTITUTE OF BIOTECHNOLOGY**: issued by the Department of Meat and Fat Industry. It informs about the fulfillment by Ecological Smoker Chips European quality standards. **GOST-R**: informs that the Ecological Smoker Chips fulfill quality standards for food products used in the Russian Federation. **TU**: confirms MONROL's production quality standards, valid in the territory of the Russian Federation. **SGS**: confirms that physico-chemical parameters of Ecological Smoker Chips are safe for the smoking process.

http://www.monrol.pl/gbr/a_index.php

MONROL - continuation



The company is looking to **cooperate with** meat, poultry and cheese processing companies using the smoking process, and companies providing additives to these kind of products. These Ecological Smoker Chips are definitely a good choice for a reasonable price. Company's customers and business partners are very satisfied with services. These chips are produced in accordance with EU standards and regulations.

Types of chips:

1. beech wood
2. alder wood
3. mix of beech and alder wood.

Product's characteristic:

- chips are made with trees growing in the cleanest places in Europe,
- special technology of drying with fresh and hot air and multi-stage dedusting and calibration process,
- high quality and good performance result in shortening of the smoking time, which definitely contributes to minimizing possible losses (weight loss) of smoked products,
- very characteristic smoke with proper and specific aroma,
- good appearance and the desired color of the smoked meat, as well as the constant reproducibility of the whole smoking process,
- high-quality blends consisting of different types of hardwood, thus giving the products a good aroma-flavor,
- proper product's parameters ensured by systematic electronic control,
- packed in convenient and practical foil packaging that effectively protects them from dirt and moisture.



Lean Systems



Lean Systems is engaged in optimization of production/manufacturing processes and also is manufacturing of spare parts. In addition, Lean Systems designs and manufactures customized machines and appliances supporting the production process.

Exemplary project:

Problem: in a company from textile industry, there was a problem of portioning the material during production in progress. Previously it has been done by hand, what has resulted in the wrong measurement of the required quantity of material. Moreover unwinding of the drum has resulted in material twisting and the process has been longer by another minute. **Solution:** Lean Systems delivered a new machine which enables automatic winding and unwinding of the textile and precise measurement of the textile length.

The company has recently launched a new product, innovative road solar lights, that allows for using the light with constant or variable strength in dangerous places (steady and flash mode used for marking the pavement), collection of traffic data, informing about threats (accidents, traffic jams, road works). The product is charged by solar energy, is highly durable with innovative assembly systems that is the best solution for road administration at winter time, and may be controlled and managed remotely.

<http://leansystems.pl/>



Lean Systems - continuation



The company would like to **cooperate** with:

1. production companies interested in purchasing spare parts for production machines - they manufacture spare parts based on original parts delivered by client. They also introduce optimization changes in the use of parts, eg. they select other materials to make the parts have better functions (mainly increase the service life). They are looking for companies interested in purchasing tailor-made machines. Each project is implemented on the basis of direct customer needs, and after full acceptance of the project, they perform the whole machine, transport it and install it.
2. companies that produce machines and devices in Estonian and Latvian markets. The Polish company has contacts in Polish factories as well as contacts with machines distributors (mainly the food industry). The Polish company would like to act as distributor for Polish market.
3. companies that manufacture dental equipment or distribute such devices (they are not looking for companies that distribute dental devices from the Chinese, Japanese, European or US markets). The Polish company would like to act as distributor for Polish market.
4. in the case of road lighting, they are looking for both distributors and end users. The product is targeted mainly for public institutions responsible for roads but it may be used also in production halls and in warehouses for marking communications roots.

UNICO. Speciality Food Additives



The company UNICO operates in food additives industry. They offer food additives which improve the taste, appearance and above all the quality of the food. The company have been active in the market since 1995. The company is certified under ISO 9001, IFS and BRC

Company's offer includes: selected natural spices; unique spice mixes; starter and bio-protective cultures; functional additives for traditional and high-performance products; aromas and protein hydrolysates; natural dyes; emulsifiers and stabilizers.

Products of the company are targeted to the following groups of recipients: meat processing; manufacturers of ready meals, soups, sauces, broths; dairy processing companies; beverage and juice manufacturers; fish processing companies; other food industry producers.

UNICO supplies its products primarily to the Polish market. They export its products also to the following countries: Estonia, Lithuania, Czech Republic, Jordan.

The company would like to **cooperate** and offer their products for food processing plants (meat, ready-to-cook meals, soups, sauces, broths, fish, dairies etc.). The company is experienced in international cooperation. They are flexible and meet individual needs of their customers.

<http://www.unico-poland.eu/index/index/version/en>

AARSLEFF, department in Białystok



Aarsleff Sp. z o.o. is a subsidiary of the international concern Per Aarsleff, based in Denmark, present on Polish market since 1996. Business activities: design and execution of special foundation works, as well hydrotechnical works at sea and inland waters. An unquestionable leader in the precast piling industry in Poland. High-quality machinery stock, which allows to execute advanced infrastructure projects in the industrial, road and railway, residential and hydrotechnical sectors.

Preferred partners are construction companies executing projects as a general contractor. In particular, companies carrying out bridges and roads. Companies building wind farms, construction companies implementing investments with underground garages, industrial halls. Cooperation on the basis of subcontracting in the implementation of reinforcements substrate with a pal, execution protection of deep excavations.

The company is looking also for suppliers of:

- reinforced concrete piles;
- wooden piles;
- sawn timber;
- cement;
- steel sheet piles (purchase or for rent).

<http://www.aarsleff.com.pl/kontakt/#right-zone>



Dekortex is a family-run company with more than forty years of experience in the house textiles branch. Dekortex is a manufacturer and wholesaler of tablecloths, curtains, draperies, curtain rods and other decorative items for windows. Their main products are flower-pattern curtains and jacquard tableclothes.

The company would like to cooperate with wholesalers and shops offering house textiles.

Aventus Group



Aventus Group is a successful payday lender, holding the leading position in Poland, Czech Republic and Georgia markets. They use fintech solutions and big data to offer convenient loans to customers across countries. Their aim is to increase their market share and launch new products in existing markets, as well as enter new ones.

They would like to start collaboration with Latvian and Estonian companies active in the field of investing in loans and service of receivables. They perceive Latvian and Estonian companies as very innovative and would like to set up cooperation with them. The most interesting for the Polish company are legal aspects of such an activity in Latvia and Estonia and possibility to adapt this business models to Poland.

The company would like to meet abovementioned companies in order to discuss particular terms of cooperation (law and tax regulations):

Latvia: VIVENTOR (<https://www.viventor.com>) and AS Mintos Marketplace (<https://www.mintos.com>)

Estonia: companies similar to DeltaWise OU (<http://www.deltawise.eu>)

<https://www.ventusgroup.com/>